

## About OYA Ventures

OYA Ventures is a private investment vehicle that supports innovative companies focused on disruptive technologies, products, or services with a meaningful impact on climate change. As active investors, we provide capital, executive insight, and access to a global network of collaborators, allowing our portfolio companies to scale faster and more efficiently. We also continue to help them search for strategic acquisitions, bolt-on opportunities and partnerships, and joint ventures that strengthen their value proposition and complement their organic growth.

## The Opportunity

Play a significant role as a Sr. Associate, Corporate Development in a fast-paced environment with OYA Ventures.

<b>Date:</b>	April 26, 2022
<b>Position:</b>	Sr. Associate, Corporate Development
<b>Term:</b>	Full-time/Permanent
<b>Location:</b>	Toronto Office

## Responsibilities

### Mergers & Acquisitions

- Manage the daily activities of an acquisition, divestiture, merger, or partnership assignment
- Develop and review financial models within broadly defined guidelines
- Synthesize research information such as comparable company and precedent transactions to be used in modeling, competitive analysis, industry analysis, negotiation support, and various other applications
- Using financial and numerical analysis to operate, enhance and fine-tune models
- Build scenario-based financial model to illustrate the pro-forma one-time and ongoing financial impact of different performance improvement or business growth initiatives
- Coordinate and communicate effectively with internal stakeholders to provide support and expertise in financial analysis and valuation

### Project Finance

- Lead the preparation of compelling and concise materials for external and internal stakeholders during the financing process, including financial model, lender presentations, and information memoranda
- Sensitize projections and anticipate issues raised by investors; prepare risk & mitigants matrixes to help investors throughout the DD process
- Serve as point of contact for all financial modeling inquiries
- Summarize and compare offers received to identify the best options and support decision making
- Analyze potential structuring of transactions during the development stage to ensure bankability

- Collaborate with legal/tax functions for in-depth understanding of optimal structuring
- Support negotiations of financings, including term sheets, definitive documentation, and other related contracts
- Elaborate a view on electricity markets and challenge assumptions and outputs from third-party studies
- Coordinate DD process throughout capital raise efforts

## General

- Operate as a multi-project team player working on small teams of 2-3 people, often with minimal leverage
- Perform financial due diligence including analysis, datebooks management, and report writing
- Suggests and supports improvements to optimize and improve team efficiency

## Qualifications and/or Skill Required:

- Bachelor's degree (Master's degree preferred) in Engineering, Finance, Business, Economics, or related field
- Professional designation (CFA, CPA, CBV) preferred
- 3+ years of professional experience in transactional environment (investment banking or consulting) (5+ for Sr. Associate)
- 2+ years of energy infrastructure experience and a real interest in renewable energy infrastructure (3+ for Sr. Associate)
- Experience in analyzing and valuing acquisition targets and supporting M&A execution as well as financial modeling, data room infrastructure, project finance, and corporate finance
- Demonstrated problem-solving / decision-making skills with the ability to understand a complex product portfolio and identify inorganic pathways to growth
- Outstanding Excel skills, and demonstrated talent for financial modeling
- Excellent PowerPoint skills
- Advanced understanding of accounting and finance concepts, including tax equity structures
- Ability to read, translate, and interpret complex agreements or regulations, understanding legal terminology
- Ability to summarize complex problems in key points to support decision making
- Continuous Improvement & learning mindset
- Excellent communication and interpersonal skills
- Experience reading regulatory or legal documents
- Experience researching, analyzing, and synthesizing data and reports