



Project Originator/Developer, Mid Atlantic U.S.

About OYA Solar Inc.

OYA Solar Inc. is North America's leading solar development company. In operation since 2009, OYA Solar develops and finances large-scale solar energy projects in the United States and Canada, bringing cost-effective energy and economic benefits to local communities and municipalities.

We focus on community solar, C&I, and utility-scale projects. Collectively, OYA's principals have developed, constructed, and financed over 1,000 MW in solar PV projects in more than 11 states and provinces.

Job Description

OYA Solar is seeking a results-driven Project Originator/Developer to originate, perform diligence, and develop greenfield solar PV projects in the Mid Atlantic U.S., with a focus on community and utility scale solar sites in Virginia, Maryland, Pennsylvania and New Jersey. The ideal candidate will have sector specific experience and knowledge pertaining to state regulatory environments and regional development processes. Serving as a key team member, this individual will focus on:

- Working with the origination, marketing, and legal teams to self-originate and close qualifying inbound opportunities from our growing greenfield project pipeline
- Leading and managing all stages of development including site identification, site control, and local permitting for community solar and utility-scale solar facilities in our target markets
- Working with our power marketing team to build and execute project off-take strategies with commercial and utility partners
- Working with our development team to identify and engage with local development partners, municipalities, utilities, landowners and all other project stakeholders to ensure project success

Qualifications and Requirements

- Bachelor's degree in finance, economics, renewable energy, or a related field
- At least five (5) years of sales experience in the solar, oil & gas, telecommunications, or retail energy industries, or similar experience as an Originator/Developer
- Knowledge of interconnection, permitting, real estate, state/federal regulation, utility procurement goals, policy, law and other issues that impact the development of solar PV projects with a focus on the Mid-Atlantic U.S.
- Must have excellent verbal and written communications skills
- Ability to work alongside town boards, utility commissions, and customers at all levels
- Self-directed, organized, and self-motivated to accomplish goals
- Able to travel throughout the United States
- Valid Driver's License required

Job Type: Full-time Salary